# CV - Juan Antonio Martínez Segovia

Contact Details

Phone / WhatsApp: 678513663

Email 1: jam@xlnscoaching.com

Email 2: cascorro777@gmail.com

## Education

Pierrefonds Comprehensive High School (Montréal)

1973 - 1975

John Abbot College (Montréal)

1975-1976

Some aeronautical engineering courses

Herzing Institute (Montréal)

1979-1980

Computer Programming School – Computer Programmer Diploma.

#### Universidad de San Pablo CEU

One year of Computer Science courses (Técnico Informático)

#### Other training - skills

- Certified Sworn Translator English-Spanish by the Spanish Foreign Ministry (#1734)
- Enneagram Teacher (Narrative tradition)
- Trained in Riso-Hudson Enneagram School
- Trained in Gestalt Therapy (GpyF School)
- Trained in Sales Systems (Sandler Client Builder)
- Public Speaking (member of Toastmasters for years
- Project management skills (and experience with Microsoft Project, Trello, Basecamp...)
- International Coaching Federation Certified Professional Coach (PCC).
- Many years of guitar studying (and working as a musician)

#### Language pairs – for translation:

- English to Spanish
- French to Spanish
- Spanish to English
- French to English,

#### Languages in which I have some proficiency:

- Italian: Intermediate level
- Portuguese: Beginner level
- German: Beginner level
- Arabic: Beginner level spoken Advanced beginner reading,

# Work experience

#### XLNS Coaching – Business Coach for small businesses

2008-current

Working with small business owners and entrepreneurs on improving their business, their efficiency, and their life- work balance.

Besides the actual coaching, part of my work includes generating training and motivational content daily.

#### Translator - Editor

2008 - current

At the same time, as a side activity, I have translated and/or edited texts in different subject matters (philosophy, religion, art...).

I also serve as the "unofficial" interpreter for a small community of expats (English and French speaking) that live in my area (South of Spain).

#### Some examples of published translations:

- La Distancia Entre El Arte Y La Vida (The Distance between Art and Life) by Arthur C. Danto Fundación ICO (English to Spanish)
- No Ocupar El Lugar Sino Crear Espacio (Not to Occupy a Place, but to Create Space)

  by Kasper König Fundación ICO (English to Spanish)
- La Integridad Del Islam (L'Integrité de l'Islam) by Charles Gillis Le Tourban Noir (French to Spanish)
- Federico II Un Musulmán En El Trono Del Sacro Imperio (Frederick II A Muslim on the Throne of the Holy Roman Empire) several authors. Spohr publishing house (English to Spanish)
- La Luz De La Clarificación (proofreading a translation from árabic) To be published
- General Owners' Assembly Minutes Actas de Juntas Generales de Propietarios de Multipropiedad. (English to Spanish)

#### Viso Translations - Owner Manager

1996-2006

Small company – owned and managed by me – specializing in technical translations (mainly Software Localization).

My responsibilities included, managing the business, project management, translation and proofreading of translations.

Multilingual, multi-platform localization projects

Main Clients: Borland, Computer Associates, F-Secure (antivirus).

### University Adjunct Teacher - Technical Translation and Software Localization

2000-2003

Taught the subject of Technical Translation and Software Localization for 3 years at Université de Cluny – at Pozuelo – Madrid

### CL – Servicios Lingüísticos – Translator -> Assistant General Manager

1990–1996

I started working for **CL- Servicios Lingüísticos** as a translator, but as the company grew, my responsibilities grew concurrently. I went from translator to Team Leader, Project Manager, Department Head to Assistant General Manager.

I was also the person responsible for obtaining new clients.

The company grew from about 5 to about 30 employees. We started doing complex technical translations and were among the first companies in Spain to do Software Localization.

#### Freelance translator

1986-1990

Freelance translator specializing in technical translations (telecommunications, engineering, computing and software mainly)

Some projects on which I worked:

- Borland (programming languages like C++)
- Computer Associates (Project management software, spreadsheet...).
- Lotus (Lotus 1,2,3)

#### Professional Musician

1983 - 1986

I moved to Spain from Canada (I have a dual Spanish/Canadian citizenship) to further my flamenco guitar studies. For a few years I worked as a professional musician.

## Skills

Over the years I have learned, developed and used the following skills in my work:

- Communicating clearly in speech and writing
- Impromptu interpretation (consecutive/simultaneous)
- Translation and proofreading texts
- Analytical thinking and problem-solving
- Project management
- People management
- Business development
- Marketing strategy design and implementation
- Sales
- Designing workshops, trainings and courses geared towards adults
- Public speaking
- Coaching (formal training and certification)