

Hazha Ahmed Abdullah (She/Her/Hers)

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EDUCATION

University of Florida

Master of Science in Entrepreneurship (MSE) Hough Graduate School of Business

Aug2020 to Aug2021

Gainesville, Florida

American University of Iraq, Sulaimani

Bachelor of Science in Information Technology

Sep 2010 – May 2014

Sulaimani, Iraq

Minor in Business Administration

Sep 2010 – May 2014

SKILLS:

- Python, SQL, C, Linux Command Line.
- Manipulating and preparing data for analysis and creating visualizations for data exploration as well as using data skills to tell a story with data.
- Building work samples for both data engineering and data visualization to make decisions based off real time data.

WORK EXPERIENCE

Civil Development Organization CDO (NGO)

March, 2017 to July, 2018

Community Services' Consultant

Sulaimani, Iraq

- Appointed as CDO representative to compile, organize, design and present annual reports detailing the organizations' dozens of different projects on both local and international levels.
- Enforced compliance of fund providers' terms and conditions of work.
- Oversaw and evaluated all department manager's work against the objectives set toward the beneficiaries.

Civil Development Organization CDO (NGO)

Feb 2017 to July 2017

Community Services' Manager

Sulaimani, Iraq

- Collected data, wrangled, and processed them into useful information to develop and present them in monthly reports and projects in front of local and international organizations such as CDO, United Nations High for Refugees (UNHCR).
- Researched institutions and collaborated with different service providers to help beneficiaries gain access to resources and services.
- Managed several Community Centers in Sulaimani, Arbat Refugee Camp and Chamchamal, established weekly work plans and distributed tasks over 50 staff that aligned with their duties and responsibilities.

Inventis Consultation Corporation

Aug 2016 to Nov, 2016

Financial Analyst

Erbil, Iraq

- Provided analytical support to drive business strategy, process implementation and improvement within the custom directorates.
- Extracted and organized data using Excel, Access, and SQL.
- Developed worksheets and models for different custom points, presented and communicated findings from initiatives to management/broader organization
- Formulated and tested business hypotheses for building a dynamic electronic system to gather data from the customs' offices and implement further analysis, draw conclusions, and evaluate solutions.
- Created a strong communication channel between senior staff and local governmental staff to follow up on project tasks and timelines.

WesternZagros (Oil and Gas) based in Canada

IT&C Project Manager in Sulaimani, Iraq

June 2013 to Sep2015

- Collected information and used data for several projects in oil production, incorporated that information in building a fully electronic solution to organize the various sections of selling oil and presented the project collaboration with Business, Logistics, HSE and IT departments.
- Managed and solved user's issues: IT support (problem solving, decision-making, and troubleshooting) user requests.
- Developed an inventory system for non-IT users for improving operational efficiency.

LESS RELEVANT EXPERIENCES:

Valinat Integrated Services

English- Kurdish Linguist

Mar 2017 to June 2020

- Managed different military course translations such as multiple Wide Area Security, several Advance Wide Area Security, 12 courses of CBRN, multiple Counter IED/EOD, Squad leader and Officer’s courses.
- Executed consecutive, accurate oral translations, transcription and interpretation of ongoing conversations and courses to the targeted language, working with the coalition forces under the U.S Department of State.
- Provided cultural and language guidance for new teams.
- Elected to work with high-ranked officers due to my accountability and trustworthiness to further strengthen the relationship with local security forces and coalition forces to prolong Peshmarga forces’ trainings.

ENTREPRENEURIAL INVOLVEMENT:

- Conducted research and analysis to explore and find customer segments, competitors, and marketing data for several companies in Gainesville in medical and automotive industries and identified price range for their sterilizing equipment in 2021. I also excelled at developing their products ensuring client goals are being met.
- Wrote a full business plan for a mobile application that was mainly about food and recipes in 2021.
- Provided excellent communication via phone, emails, and direct contact.
- Effectively created and delivered client performance reports and provided new, creative recommendations for improvements and best practice solutions.
- Participated in the annual Business Across Borders (BAB) competition with a business idea of motivating people into using bikes instead of cars in 2013.
- Participated in the Clinton Global Initiative University (CGIU) and established New Idea, New Business (NINB) to create a startup incubator in Iraq in 2013.
- Took part in Startup Weekend Sulaimani in 2013 and developed two businesses: ladies’ custom-made dresses and home-automation application.

• SurfPlasma, Inc.

June-July 2021

Researcher and Consultant

Gainesville, Florida

1. Identified targeted customer segments through intensive research and data collection.
2. Researched and evaluated competitors' products and prices and determined the market size being served.
3. Recommended additional areas in the market for further investment based on statistics and analysis.
4. Conducted market analysis and determined the volume of demand to base their revenue on.

• WhatFood

Developed a well-written business plan for a phone application through which people can post their free food recipes. Revenues will be earned through food-related advertisements.

1. Conducted detailed research for every sector within the industry and calculated the market share.
2. With the great audience targeted in North America, the business would reach breakeven within 2-3 years.

Language	Proficiency
Kurdish	Native
English	Fluent
Arabic	Intermediate

AWARDS:

1. Empowering Women in Iraq for the Future of Work through Digital Reskilling- UNITAR and Japan Government 2021.
2. Fulbright scholarship 2020-2021
3. First and Best Linguist of the month 2018
4. Excellent performance employee WesternZagros 2018
5. Excellent performance employee CDO 2014
6. IYLEP exchange program 2013

COURSES I CURRENTLY TAKE:

United Nations Institute for Training and Research (UNITAR)

Oct2021 to current

Empowering Women in Iraq for the Future of Work through Digital Reskilling - Participant

- Search for commercial and social entrepreneurial companies and collaborate with them to help the youth in different countries with understanding entrepreneurship mindset and establishing businesses.
- Through Python, Java and web developing software build solutions to challenging problems.

GE Explorer – Digital Technology Data Analytics Program

Oct2021 to current

- Learning about combining and visualizing data to drive meaningful insights using enterprise-grade technology.
- Building work samples for both data engineering and data visualization to make decisions based off real time data.

Udacity - Data Analyst Nanodegree

Oct2021 to current

- Using Python, SQL, and statistics to uncover insights, communicate critical findings, and create data-driven solutions.
- Learning to manipulate and prepare data for analysis and create visualizations for data exploration as well as using data skills to tell a story with data.

EXTRA ACADMEIC TRAINING (non-degree):

University of Arkansas, Fayetteville

June to Aug 2020

Wayne State University

July to Aug 2020

- Introduction to the U.S. academic system and culture.
- Virtual networking with other Fulbrighters from around the world.
- Professional development activities, research, advancing in English and leadership training.

American University of Iraq, Sulaimani

Sep 2009 to Sep2010

Learning English through writing, speaking, listening, and reading activities

INTERNSHIPS:

Rabee Securities

May to Aug 2016

Stock Market Analyst and Research Intern

Sulaimani, Iraq

- Researched specific companies' potential currently and futuristically to determine investment possibilities.
 - Researched and analyzed companies' financial performance (balance sheet, income statement, and cash flow).
 - Translated required stock market-related documents from Arabic to English and published them for customers.
- Fulbright Scholar (chosen among 1000s).

WesternZagros (Oil and Gas) based in Canada

IT Trainee (3-month internship and part-time job) in Sulaimani, Iraq

June 2012 to Dec2013

- Researched IT equipment vendors and managed their inventories.
- Built a unified Windows image for different computer models to deploy new machines faster and easier.
- Elected to represent the company at the first Kurdistan Career Conference.

LEADERSHIP & INVOLVEMENT

MENA Youth Capacity building in Humanitarian Action (MYCHA) (chosen among 1,000s)

(At Hamad Bin Khalifa University - Student Center in Qatar Foundation

Nov. 2017

Attendee

Qatar

- Led presentations and solved humanitarian issues in several scenarios.
- Chosen as a consultant amongst 300 participants to serve the program's future young leaders.

Iraqi Young Leaders Exchange / Mentorship Program

Feb 2016 to Feb 2017

Mentor

Online

- Selected to support new IYLEP participants by helping to prepare for the program and accomplish program goals such as culture exchange and country representation.

Iraqi Young Leaders Exchange Program (IYLEP) (chosen among 30,000 candidates)

June-Aug 2013

Attendee

New York, Washington and Virginia

- Selected to learn how to manage social media accounts for organizations in Virginia, New York, and Washington.
- Managed social media presence of (VACCLA) and helped boost their audience on social media platforms.