

FREDERICO MAGALHÃES
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EDUCATION

ABEL SALAZAR INSTITUTE FOR BIOMEDICAL SCIENCE

Medical Degree (6 years)

Porto, Portugal

September 2008 – Present

FACULTY OF SCIENCES OF PORTO UNIVERSITY

Biochemistry Degree (4 years)

Porto, Portugal

September 2001 – September 2005

- Concentration in Applied Biochemistry
- 16/20 grade average; ranked 2/60 in 2005

PROFESSIONAL EXPERIENCE

CLINTON FOUNDATION HIV/AIDS INITIATIVE (CHAI)

Supply Chain Analyst

Maputo, Mozambique

March 2007– June 2008

- Lead national forecasts for HIV drugs and lab consumables for detection and follow-up of HIV-AIDS, in coordination with the Ministry of Health (MoH) and other partners; responsible for the inception and streamlining of processes for ordering and importation of products essential to HIV-AIDS treatment, under the CHAI/UNITAID partnership.
- Continuous contribution to CHAI's efforts to negotiate commodity prices internationally, through national data collection and analysis of said data for integration into worldwide pricing models.
- Provided technical assistance to the MoH on several projects, including the development of SOPs for the importation of drugs and medical goods into Mozambique, and the design and implementation of the appropriate tools (Excel).
- Participated in the creation of a national DNA-PCR system, for the nationwide screening of HIV in infants, with emphasis on the creation of a sustainable system for national forecasting, ordering and distribution of consumables, collection of samples and result remand.

MCKINSEY & COMPANY

Business Analyst

Lisbon, Portugal

September 2005 – March 2007

- Involved in the project team that defined the short and long-term strategy of a poorly-managed Credit Card operator. This project involved an analysis of existing products, the market-based definition of a new product portfolio and an analysis of the opportunities available in branching out into other personal credit and sub-prime markets.
- Corporate Finance: involved in a large-scale project supporting a banking client in defining potential growth options, both organic and non organic. Collaborated on themes such as macroeconomic, market and company profiling, valuation of companies through synergy-based analysis and the definition of approach strategies to prospective targets.
- Other key projects include the development of a workshop for an insurance client covering areas such as innovative product design, definition of sales-channels, customer-centric process design and success-factors in branding

IPATIMUP – INSTITUTE OF MOLECULAR PATHOLOGY AND IMMUNOLOGY

Laboratory Intern

Porto, Portugal

January 2005 – September 2005

- Design and execution of a research project aimed at elucidating the process of cell transformation preceding the onset of Stomach Cancer.

MCKINSEY, CLINTON FOUNDATION, BBDO, NAVIGATOR, GALP, BES, ANA, STT - SOCIEDADE DE TRADUÇÕES E TEXTOS, MANUEL DIAS DE MAGALHÃES

Translator

September 2005 – Present

- Portuguese-to-English and English-to-Portuguese Translator of business presentations, advertising (press and audiovisual), correspondence, speeches, contracts and international agreements, scientific papers. Translator (Portuguese-to-English) of "We Built a Town", a book by Manuel Dias de Magalhães.

ADDITIONAL

- Language skills: English (native), Portuguese (native), Spanish (advanced), French (reasonable)
- Software skills: Proficient in Microsoft Excel, solid understanding of Microsoft Powerpoint and Word, some experience in Microsoft Access