

3 SOLENT COURT • CLARENCE PARADE • SOUTHSEA • HAMPSHIRE • PO5 2EY
+44 (0)7982 828416 • info@minerva-pls.com • http://www.minerva-pls.com
NATIONALITY: BRITISH • DATE OF BIRTH: 24/11/1976

WILLIAM JOHN KELLY

* * *

PROFESSIONAL EXPERIENCE

Since
01/10/2007

Managing Director

Minerva Professional Language Services Ltd.

70 The Brow, Widley, Waterlooville, Hampshire, PO7 5DA, UK

Managing a rapidly growing company offering translation, copy-editing and language consultancy. Target markets include businesses and academic clients, with Minerva seeking to enhance the quality and efficacy of organisations' communication internally and externally. Services range from consulting on linguistic aspects of brand management and corporate communication strategy to the editing of publications for commercial or promotional release.

17/01/2005
to
30/09/2007

International Partner Manager

Bell Identification B.V.

Stationsplein 45, 3013 AK Rotterdam, The Netherlands

With half of Bell's business obtained through partners, this role involved cultivating and capitalising on international partner relationships and focusing on commercial strategy and global business development. To this end, areas of responsibility included ensuring the company had the right allies and partners worldwide to facilitate growth of the business across a number of sectors (finance, government, corporate), fostering and maintaining those relationships and generating interest in the company to lay the groundwork for the sales team. The position was one of central importance to Bell's business strategy, and I reported directly to the senior management team. I also took responsibility for marketing and business development for much of my time at Bell.

26/04/2004
to
12/01/2005

Key Account Manager

Gemplus Ltd.

New Lane, Havant, Hampshire, PO9 2NR, UK

Taking responsibility for Gemplus' key account (worth £3 million per annum), this was essentially a tripartite position, comprising all aspects of account management, relationship management and order management.

03/10/2002
to
23/04/2004

Multilingual Warranty Coordinator for EMEA Region

(German, Dutch, French, Italian and Spanish)

Hitachi Global Storage Technologies Europe Ltd.

Langstone Technology Park, Langstone Road, Havant, Hampshire, PO9 1SA, UK

Managing the end-to-end administration of product returns, including resolution of all warranty queries.

12/02/2002
to
16/09/2002

Multilingual Recruitment Administrator
(Dutch, German and French)

IBM United Kingdom Ltd.
North Harbour, Portsmouth, Hampshire, PO6 3AU, UK

Working in direct contact with the top HR managers in IBM Belgium and Switzerland, I assisted in ensuring that the right candidates were employed in the right positions.

EDUCATION

- **Universiteit Leiden, The Netherlands**
2006-2007

MA Literary Studies

Subjects studied included literary theory and philosophy, critical and cultural theory, translation theory, linguistics, rhetoric. Thesis title: 'Morality and "Aesthetic Bliss": Synthesis of Morality and the Aesthetic in the Aestheticism of Vladimir Nabokov.'

Distinction

- **University College London, UK**
1997-2001

BA Dutch and German

Subjects studied include language, literature, linguistics and history. Third year spent at Erasmus Universiteit, Rotterdam and Freie Universität, Berlin.

2:1

Translation

Intensive one-year course covering the theory and practice of translation.

A+

- **3 A Levels (German, Spanish, French)**

A, A, B

- **12 GCSEs grades A-C**

LANGUAGE AND COMPUTER SKILLS

- First-class translation skills
- Fluent Dutch and German
- Highly competent in French
- High standard of computer literacy

REFERENCES

Available on request