***Christopher Khang***

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CAREER OBJECTIVE

I am interested in the opportunities in Business Development or Sales & Marketing positions that will fully utilize my professional experiences.

SUMMARY OF EXPERIENCE

My professional experience includes both technical and sales fields of the business. As an engineer, I was involved in all phases of the engineering projects, from feasibility studies to field implementation, of process automation and information systems projects for large process and manufacturing industries worldwide. My recent experiences include direct sales, marketing support, project management, requirements analysis, design, programming, and commissioning.

PROFESSIONAL EXPERIENCE HIGHLIGHTS

***January 2005 to Present***

***Freelance Translation***Since 2005, I have been a full-time translator as a freelancer. I translate the IT and general business topic document from Korean to English. Please refer to attachment for a partial list of my translation jobs.

***July 2003 to January 2005***

***EverTecPlus Korea***This company is a partnership formed to export Korean IT software technology to the overseas. Initially, we are specializing in marketing activities with the eventual goal of expanding to the execution area. The current focus is Southeast Asia as well as the Americas.

*Managing Director*

My role is to manage the company’s sales activities.

***July 1999 to June 2003***

***SK C&C Co., Ltd., Korea***SKC&C, affiliated with SK Group, is a leading systems integrator in South Korea. Expanding beyond its recognition as the technology leader in the domestic market, SKC&C is now serving foreign customers’ needs as well.

*General Manager, Overseas Business Group*

My primary responsibilities were to manage the team’s effort to market/sell its IT solutions to the customers abroad and to lead the project execution. Duties included the project management, strategic planning, and the application consulting to meet the specific industry’s requirements and the general technical support.

***August 1996 to May 1999***:

***AspenTech Asia, Hong Kong***AspenTech is a world-leading company in the field of process automation and information technology. Its leadership is further solidified by the recent acquisition of Setpoint and DMCC.

*Sales Director, Korea*

My duties as a sales director included the sales projection, planning and implementation as well as managing a group of sales support engineers for Korea.

*PIMS Regional Business Manager*

My responsibilities included the pre-sales marketing support and consulting as well as the after-sales technical support for our clients in Korea, Greater China and the Indian subcontinent in the area of the process information management system (PIMS). I was transferred to the Asian headquarters in Hong Kong after the merger of Setpoint (see below) to AspenTech.

***March 1989 to August 1996:***

***Setpoint Inc. Houston, Texas***Setpoint is a world leading consulting company in the field of the advanced process controls and plant-wide information systems to the process industries.

*Project Manager*

I spearheaded several automation projects to modernize the old process automation systems of the petrochemical plants and the oil refineries in Korea. The project scopes included migrating legacy plant information systems to client/server environment, integrating the process data with the business information system, and production management and on-line optimization applications. My responsibilities included project management, technical lead, marketing support and client liaison.

*Senior Project Engineer*

I took the technical leading role for the several APC/optimization projects. The responsibilities include the feasibility study, detailed design, and commissioning of the control system. The process units of experience include the crude unit, ethylene plant (cold side) and TPA.

*Project Engineer*

Designed, programmed and commissioned the APC/optimization system for the crude unit and TPA. The responsibilities include the feasibility study, detailed design, and commissioning of the control system.

***August 1988 to March 1989:***

***The M. W. Kellogg Company Houston, Texas***This firm is one of the largest engineering and construction companies in the world.*Advanced Systems Engineer*

Was one of the founding members of the new department. Designed and implemented the operator training dynamic simulator for the petrochemical industries.

***August 1985 to August 1988:***

***Bailey Controls Company Wickliffe, Ohio***

This firm manufactures and installs the plant control equipment such as DCS, flow transmitter, and SCADA system.

*Computer Controls Engineer*

Designed and implemented the computer-based supervisory control system. I developed the operator training dynamic simulator package for the electric power plants.

EDUCATIONAL BACKGROUND

*The University of South Carolina, Columbia, SC*

Graduate Studies in chemical engineering, August 1983 - July 1985

*The University of South Carolina, Columbia, SC*

BS in Chemical Engineering, August 1979 - May 1983

Translation Experience (Partial)

General Business Document

* Sustainability Management Report for KOGAS
* Sustainability Management Report for Korea East-West Power
* Sustainable Development Goals for Korea East-West Power
* Sustainability Management for Korea Western Power
* Sustainability Management for Korea Southern Power
* Sustainability Management for Lotte Group
* Sustainability Management for KB Kookmin Bank
* Sustainability Management for Woongjin Coway
* SK Corp. Annual Report
* SK-Enron Annual Report
* SK C&C Company Brochure
* SK C&C& Monthly Magazine
* KITC Company Brochure
* Lotte Department Store Annual Report
* SK Corp. Sustainable Growth White Paper
* Several IR documents
* KBS News almost real-time translation

Technical Document

* SK C&C Global Project Support Solution Brochure
* SK C&C Baku City ITS Proposal
* SK C&C Azerbaijan CNS MAP Proposal
* SK C&C E-Government Solution Proposal
* SK C&C GDMC Implementation Proposal
* SK C&C Allianz Life Insurance GRP Proposal
* SK C&C PetroChina\_IC Card-based Loyalty System Proposal
* SK C&C e-Government Consulting Proposal
* SK C&C Mongolia National Identification Project Proposal
* SK C&C Incheon Rapid Transit Communications System Proposal
* SK C&C Nexbuild-1-002 Online Guide
* SK C&C KOC Integrated Security System Presentation
* Naver System Audit Report
* National Open University e-learning lecture translation
* Samsung Electronics Yepp (MP3 player) user’s manual
* Samsung Electronics mobile phone camera module technical document
* Samsung Electronics LCD Plant process quality document
* Samsung Electronics App Store vendor manual
* Samsung Electronics PC-mobile phone synchronization manual
* Samsung Electronics global marketing campaign presentation
* Hynix mobile phone camera module technical document
* GS-Caltex process quality manual
* ICA Journal (on-going as a series)
* Hyundai Automobile Vaatz (vendor portal) operation manual
* Teruten (e-payment system) user manual
* KT RFP document (several)
* IBM proposals (several and on-going)
* LG N-Sys home automation user manual
* Top Engineering Satellite Control System operation manual
* National Open University e-learning lecture translation
* POSCO Process Innovation manual
* KEB Core Banking System manual
* LG Electronics quality manual

Others

* Nabinogi (online game)
* Daum (Korea’s no.2 Internet portal)
* Several online game synopses