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| Nongkran(NIKKI) NANONGKHAI  4112 Bowser Ave. #106, Dallas, TX 75219 · 214-499-7899 · Nongkran66@yahoo.com |
| Highly motivated and experienced marketing and sales with a proven history of business success in domestic and international consumer products sales, marketing, and channel management. Special expertise in product development, building and leading an international team, coordinating critical initiatives. Experiences at sales support functions. Additional strengths included;   |  |  | | --- | --- | | * Fluent Bi-Lingual Skills; Speaking, Reading, Writing; English & Thai * Strategic Planning & Development * Domestic & International Team management | * Sales Support & Marketing Development * Sales & Channel Management * Research and development for international market | |

# Experience

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| * **Dates From: january 2003 – present**    + **Transperfect Inc.; Translator, Interpreter, Proofreader**   + **Language Service Associate; Over the phone Interpreter**   + **Stratus -Video Interpreter; Over the phone interpreter**   + **Tele Language; Over the phone interpreter**   + **Language Line; OPI – over 2000 hours of interpreting (Jan 2003 – June 2016)**  Dates From: October 2017 – December 2017legal document reviewer, ENGLISH <>thai; thomson reuters, carrollton, tx  * **Dates From: january 2003 – present**   **thai <> ENGLISH freelance lINGUIST, CONFERENCE, AND COURT INTERPRETER,**  **TECHNICAL TRAINING INTERPRETER, LANGUAGE TEACHING, TRANSLATOR, REVIEWER, ETC.**   * Technical Training Interpreter:   + Augusta Westland for Royal Thai Army, Philadelphia, PA; May -July 2016   + Airbus Helicopter for Royal Thai Army, Grand Prairie, TX; Jan -June 2015   + Lufkin Oil Pumping Unit for Royal Thai Army; Houston, TX; June 2010 * Conference (Yearly) & Court Interpreter (ongoing);   + HPTN – Medical Conference; May 2015, 2016, 2017   + IMPAACT – Medical; June 2015, 2016,2017   + UAW Ford Auto Union Conference; April 2014, 2015,2016,2017   + SOFIC; Special Force Operation Conference - US Army for Royal Thai Army & Navy, Tampa, FL; May 2016   + US Department of Defense Court; Mobil, AL; July 2014   + Nu Skin International Conference; Utah   + Lock Heed Martin Settlement Case  Dates From: Oct 2009 – June 2017Operation Analyst, Bank of america, addison, TX  * AML Operation Analyst * Commercial Loan Analyst * Mortgage & Mortgage Assistance Servicer | |
| * **Dates From: June 2015 – July 2016**   **Advertising reviewer, Google thru zero choas**   * **Dates From: November 2001 – APril 2003**   **Marketing Manager, USA gateway travel, dallas, TX**   * **Dates From: January 1997 – July 2001**   **brand manager, nestle ice cream (thailand) Limited, thailand**   * + Successfully Developing & managing New Products throughout the product life cycles   + Developing Marketing & Sale Plan for new and existing products   + Creating High Impacts Launching Strategies; working with sale force to set for effective price structure for both concessionaires & end consumers   + Executing & Controlling and evaluate all activities affecting the attainment of brand and sale objectives.   + Developing detailed brand objectives, major creative strategies, advertising, product formulation, pricing, packaging and sales   + Monitoring and assess the effectiveness of product & sale performance (against budget and competitive brands) * **Dates From: November 1994 – december 1996**   **product manager, alcatel (former at&t (thailand)) Limited, thailand**   * Successfully Developing Product line plans; research on product design &feasibilities * Creating marketing & sale plan (competitive position) to optimize the product life cycles * Managing the profitability of products, setting end user selling and dealer price structure * Communicate closely with sale force to managing product life cycles with appropriate extension exit, and replacement plans * **Dates From: March 1988 – september 1991**   **sale executive, john robert powers (personal development institute), thailand** Educationmay 1992-1994Master of business administrative (MBA), dallas baptist university  * MBA graduate with Cum Laude; major in Marketing  may 1983-1987BACHELOR OF ART (BA), THAMMASAT UNIVERSITY, THAILAND  * Bachelor of Art from the renowned university; major in History & minor in English  Award & Certificates:December 2017; Department of Homeland Security Credential - FEMAoctober – november, 2000Management PROBLEM SOLVING AND DECISION-MAKING PROGRAM kepner-tregoe, international, princeton, new jersey, u.S.AJuly 1999Management support program; school of nestle internationalaugust 1997communication skills for thai executives – negotiation skills; amp internationalvolunteer experience or leadership:2014 & 2015 Awarded -president’s volunteer service award – silver by the corporate for national and community service -north Texas leadership | |