

# HEME BOB-NWACHUKWU

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## PERSONAL DATA:

Last Name: BOB-NWACHUKWU  
First Name: HEME  
Weight: 165lbs  
Height: 5ft5in.

## OBJECTIVE:

To utilize my experience and skills in agriculture & aquaculture, health care, sourcing, & research as an added advantage and an asset to my employer and community.

## EDUCATION:

LLB Law  
National Open University of Nigeria (NOUN)  
Alausa Campus,  
Lagos State, Nigeria

Air Force Secondary School  
Ikeja, Lagos State,  
Nigeria

## COMPUTER SKILLS:

57wpm typing speed; Proficiency in Adobe Acrobat, Google Suite and Microsoft Office 365, Zoom, WebEx, ATS; Database and Inventory Control; Social Media Knowledge, Facility and Marketing (including but not limited to Facebook, Instagram, Twitter, LinkedIn); Internet Research, Sales and Administration; Tech Savvy & Willing to learn new software.

## LANGUAGE PROFICIENCY:

English: Writing-Advanced, Reading-Advanced, Speaking-Advanced  
Igbo: Writing-Advanced, Reading-Advanced, Speaking-Advanced  
Yoruba: Writing- Beginner, Reading-Intermediate, Speaking-Intermediate  
Pidgin English: Writing-Advanced, Reading-Advanced, Speaking-Advanced

## OTHER SKILLS:

B2B, B2P Telemarketing  
Appointment Setting & Sales  
Capable of developing innovative and design concepts.  
Excellent verbal and written communicating skills  
Able to maintain an open mind to new ideas and suggestions  
Possess high level of organizational skills  
Self-starter with the ability to work autonomously or part of a team.  
Creative problem solver with a positive attitude  
Ability to multitask in a fast-paced environment  
Detail-oriented with excellent time management skills

## **EXPERIENCE:**

Senior Recruiting Consultant and Manager  
Healthcare Recruiting Department  
Samuel Recruiting Inc.  
Phoenix, AZ  
11/2007-05/2021

## **Duties and Responsibilities Include:**

### **Finding Candidates:**

- Complete a detailed job scope conversation with the hiring leader to determine position specifications.
- Timely review of applicants who have applied.
- Build and deploy effective recruitment marketing campaigns specific to the job opening.
- Source candidates via networking sites and resume databases using sophisticated search language.
- Source candidates via social media channels and deep web sourcing techniques.
- Generate targeted lists of passive candidates using member subscriptions and technologies.
- Solicit and pursue referrals from business networks and/or internal referrals.
- Utilize available resources for mobile and email campaigning to talent communities

### **Engaging Candidates:**

- Use a sophisticated mix of media to connect with talent community (phone, email, campaigning, network introductions and social media).
- Provide value propositions uniquely tailored to each candidate situation and interest level in the job.
- Prepare candidates for interviews; providing logistical information, interview schedule, appropriate attire and expectations for follow up from the recruiter; additional counsel as needed.
- Ensure all candidates are provided with timely updates concerning the status of their applications and interviews.
- Throughout the process, keeps a strong pulse on the interest levels and/or concerns of top candidates.

### **Assessing Candidates:**

- Conduct professional and thoughtful phone interviews that are infused with industry/role specific probing questions as the conversation/interview dictates.
- Navigate difficult conversations in order to gather appropriate information.
- Compare candidate phone interview notes and skills assessments with requisition specifications to determine if the candidate is a match for the role.
- Apply consideration for factors relative to candidate fit to team and cultural fit.
- Issue skills testing as needed and evaluate results (if process dictates).
- Review background and reference information (if process dictates).

### **Influencing the Hire:**

- Keep candidates engaged throughout process.
- Continuously build talent pipeline to ensure there are multiple candidates in play at all times.
- Keep hiring manager up to date on any market changes that would impact the hiring process or talent community.
- Articulate a job offer and drives for candidate acceptance.
- Partner with the hiring manager to ensure the offer is accepted by the candidate.

Owner & Consultant  
HEMEB-HECH FARMS,  
Enugu State, Nigeria  
08/2015- Date

### **AQUACULTURE CLIENTS (CONSULTING ACHIEVEMENTS)**

#### **SAMALAD GROUP:**

Inspected, assessed and evaluated an Ondo State owned fish farm institute and facility for private acquisition by the client.

Proposed a structure to be implemented by the client.

Guided the client on follow-up and assisted in negotiations with the state ministry of agriculture, fisheries department.

#### **ARK FISHERIES:**

Designed the blueprint for the expansion of their farm from 4,000 capacities to 40,000 grow-out capacity.

Supervised the construction of the farm.

Introduced modern farm techniques.

Trained staff on modern farm techniques, use of new equipment, utilizing the new design and system of farming.

Provided professional advisory and consulting services to the client.

#### **AGBANI FARMS:**

Designed the blueprint for the expansion of their farm from 19,000 to 90,000 grow-out capacity.

Supervised the construction for expansion and worked with the site engineer to achieve better results.

Introduced & implemented modern farm techniques.

Designed a new activity logging system to determine the pace of improvement in production.

Provided professional advisory and consulting services

Trained staff on modern farm techniques, use of new equipment.

#### **ZECHRIX FARMS:**

Designed and supervised the construction of 5,000 capacity farm.

Designed and Installed a homemade Recirculating/Recycling Aqua System (RAS) due to shortage of water in the area.

Introduced the use of alternate solar energy to power energy saving farming equipment in the facility

Trained staff on modern farming techniques

Introduced and implemented the use of a detailed activity logging system.

Provided professional consulting and advisory services.

**REFERENCES: Available on request.**

