# **STANISLAV LEMESEV**

LINGUIST | TRANSLATOR | ENTREPRENEUR

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In this CV, you will find the following summarized information about me\*:

clickable

- 1. Education and Training
- 2. Professional Experience
- 3. Working Languages and Fields of Expertise
- 4. Rates, Discounts and Payment Methods
- 5. Professional Skills and Achievements

For more information about me and my services, please visit my company's website.

#### 1. Education and Training

1999 – 2001	City Gymnasium of Dimitrovgrad city
	Graduate of the specialized course of the English Language & the Humanities
2001 – 2008	Ulyanovsk State University, Department of Linguistics and International
	Cooperation
	Master's degree in Linguistics and Translation Studies
June 2006 –	Language training course in the USA (Columbus city, New York city)
September 2006	Participant of the Work & Travel USA student exchange program
July 2010	Summer school of International Youth Forum Seliger (under the auspices of
	MGIMO University)
	Participant of the educational section "Business and Innovations"

### 2. Professional Experience

2008 —	Freelance Translator	
present day	As a freelancer, I provide translation, website & mobile app localization, transcreation,	
	proofreading and LQA services both for end clients and for translation agencies	
	worldwide. I have translated over 1 million words of various texts and documents.	
January 2009 —	CEO at Raduga Slov Translation Bureau	
December 2015	Duties: running a translation business, marketing & sales, project management,	
	translation, proofreading & language quality assurance, team building	
January 2016 —	Mastermind at Lingwella Translation Agency	
present day	<b>Duties:</b> running a translation business, branding & web presence development,	
	marketing & sales, translation, project management, LQA	
	As a director of a small translation company, I can also engage other specialist	
	translators to satisfy your expertise needs and particular project requirements.	
	Over the years, I have built up a team of dedicated in-house and freelance	
	translators who work from English and German into their native Russian.	
Overall work	11+ years	
experience		

## 3. Working Languages and Fields of Expertise

Native in:	Russian
Working pairs:	English → Russian
	German → Russian
	Russian → English
Fields of expertise:	<ul> <li>Marketing &amp; PR (company presentations and product descriptions, marketing kits, press releases, app store reviews, social media content)</li> <li>Transcreation (cross-cultural adaptation of slogans and taglines, promotional flyers and posters, commercial videos, advertising campaigns)</li> <li>Localization of websites and mobile apps (full linguistic and cultural adaptation of websites or mobile applications for the Russian-speaking target audience)</li> <li>Tourism &amp; travel industry (brochures, newsletters, travel guides, holiday catalogs, restaurant menus, service descriptions, tourist web portals and mobile apps)</li> <li>Law &amp; finance (contracts and agreements, incorporation documents, audit questionnaires and reports, financial statements and tax reports)</li> <li>Personal &amp; migration-related documents (passports, ID cards, civil status documents, diplomas and certificates, work record books, military records, etc.)</li> </ul>
	<ul> <li>Language quality assurance &amp; functional testing (meticulous inspection of websites, mobile apps or videogames for any linguistic errors or functional bugs)</li> </ul>

### 4. Rates, Discounts and Payment Methods

Translation	<ul> <li>EN/DE → RU: from 0.08 USD per source word / 25.00 USD per hour</li> <li>RU → EN: from 0.10 USD per source word / 30.00 USD per hour</li> </ul>		
Transcreation	<b>EN</b> → <b>RU</b> : 25.00—35.00 USD per hour		
Proofreading	<b>EN/DE</b> $\rightarrow$ <b>RU:</b> from 0.03 USD per source word / 10.00 USD per hour		
Discounts based on	• New text (no matches)—74% fuzzy matches	base rate (no discount)	
SDL Trados Studio	• 75%—84% fuzzy matches	-30% discount	
analysis (negotiable)	• 85%—94% fuzzy matches	-45% discount	
, , ,	• 95%—99% high fuzzy matches	-70% discount	
	Repetitions, 100% matches & context matches	-75% discount	
Desktop publishing	DTP rates are negotiable and depend on size and format of pages, layout complexity,		
(page layout)	software used, etc. Average rate for DTP services is 15.00–20.00 USD per hour.		
Payment methods	Bank transfer		
accepted	PayPal		
•	<ul> <li>Wire transfer (Western Union, MoneyGram)</li> </ul>		

### 5. Professional Skills and Achievements

Software skills	• Office software: OS Windows 10 Pro x64, MS Office 2016 Pro+, Solid PDF Tools 9.1, ABBYY FineReader 12 Corporate, PractiCount & Invoice 3.1
	Dictionaries: ABBYY Lingvo x6 Multilingual, PROMT VER-Dict 2.0, Multitran
	(online & offline) + an extensive personal collection of industry-specific glossaries
	• CAT tools: SDL Trados Studio 2017 Professional, WordFast Pro 6.0, Memsource
	Graphics editors: Adobe Photoshop CS 5.1, InDesign CC 2014, CorelDRAW X7
Language skills	Fluency in English. Proficiency in written German. Deep cultural and educational (linguistic)
	background. Excellent command of Russian grammar, spelling and punctuation. Considerable
	experience in proofreading and revision of text content for style, clarity and flow.
Achievements	• In 2011 I was awarded a <b>1st degree diploma</b> for my translation for the interregional translation
	contest "Per Aspera" organized by the Union of Translators of Russia.
	• Since 2015 I am a member of the ProZ.com Certified PRO Network.
	• In 2019 I was ranked the <b>2nd place</b> in the ProZ.com translation contest <i>Benevolent</i>
	deception: "The placebo button effect".
Personality traits	Perfectionism. Creative thinking. Self-criticism, scrupulosity and extreme attention to
	details. Good organizational skills.